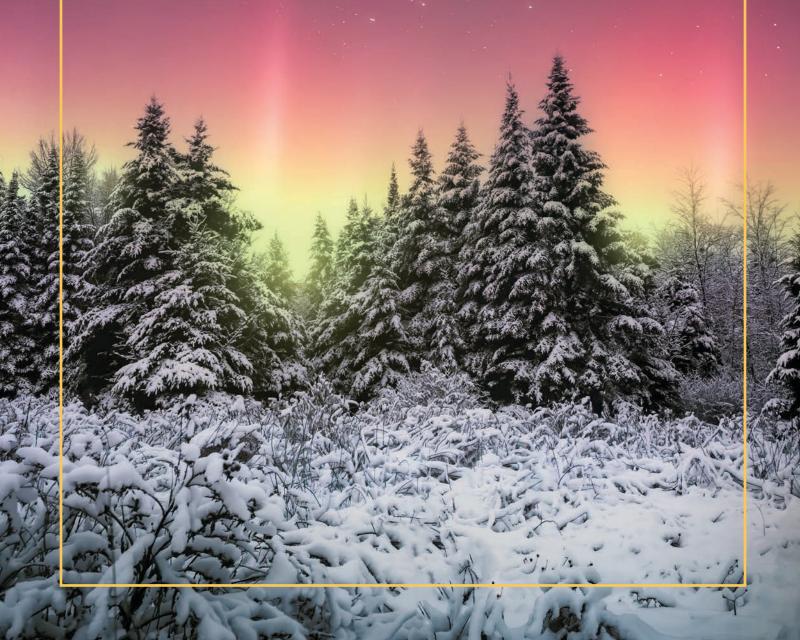


# 2024 ANNUAL REPORT

COMMITMENT | INTEGRITY | SERVICE | TEAMWORK





We dedicate this annual report in memory of Robert E. Anderson of Houlton, a longtime director and steadfast supporter of the Bank. Serving on our Board from 1989 to 2019, Bob brought wisdom, leadership, and an unwavering commitment to our mission.

His career at F.A. Peabody Company, the family-owned insurance and real estate agency he joined in 1961, exemplified his dedication to business and his local community. As President from 1967 to 1994 and later as Chairman, he played a pivotal role in growing FAPCO into what it is today.

We are deeply grateful for his years of service, insight, and generosity. Bob's legacy will always remain a part of Katahdin Trust.





106 YEARS IN BUSINESS 1918-2024

FINANCIAL HIGHLIGHTS AS OF 12/31/24

**KTHN STOCK** 

\$25.00

**TOTAL ASSETS** 

\$1.08
BILLION

**NET INCOME** 

\$8.06
MILLION

**RETURN ON AVG EQUITY** 

8.96%

**EARNINGS PER SHARE** 

**\$2.53** 

**TOTAL DEPOSITS** 

\$**927**MILLION

# DEAR FELLOW SHAREHOLDERS,

#### 2024 Financial Recap

2024 brought both challenges and opportunities that shaped our performance. We remained committed to our strategic vision, adapting to change while continuing to invest in our future. While net income of \$8,064,000 trailed earnings for the prior year, Katahdin Bankshares Corp. achieved several positive outcomes in 2024, including a record high for total assets, growth in our loan portfolio, increased deposits, the retirement of \$12 million in holding company Senior Notes, and providing liquidity to shareholders of \$632,000 utilizing our Stock Buyback Program. Return on Average Assets equaled 0.77% and Return on Average Common Equity stood at 8.96%.

Net interest income declined by \$520,000 for 2024 from 2023, as funding costs rose faster than our assets could reprice higher. While our net interest margin declined year over year, we started to see a reversal in the second half of 2024, which is a good sign as we begin the new year.

Non-interest income rose \$433,000. Non-interest expense continued to rise, mainly attributable to salary and benefits increases. We are actively managing non-interest expense to reduce the rate of increase.

The balance sheet grew by \$46,068,000 in 2024. Loans rose \$25,559,000, while total deposits grew \$33,617,000. Core deposit growth remains a strong focus of all our employees, as such deposits lower our cost of funds and increase our net interest margin, leading to stronger results. Pricing on the loan portfolio remained quite good, as our staff did a good job of obtaining what we feel are quality assets at positive yields.

Asset quality remained solid for the year. The new Current Expected Credit Losses methodology utilized by banks to provide for potential credit losses has introduced more volatility in the timing and amount of reserves set aside. Still, management feels comfortable with the reserve level.

In addition to returning increased dividends to shareholders in 2024 over 2023, our capital levels remain strong, and we are well-capitalized by regulatory authorities. Our present goal is to further increase dividends in 2025.

Further detailed commentary on our financials appears in this report's Results of Operations section.

#### Mission and Values

Throughout 2024, our board and employees worked to update and revise our mission statement to a more concise and pertinent one. In addition, an employee group fleshed out and codified our long-standing core values: commitment, integrity, service, and teamwork. We are further incorporating these values into our culture and daily activities and will continue to do so as we strive to live them each day and through every interaction. This has been a very beneficial exercise for the Company and one I think will lead to a more cohesive and mission-driven workforce.

#### **Shareholder Meeting and Voting**

We are excited to invite you to our Annual Shareholders' Meeting, scheduled for Monday, May 5, 2025, at 11:00 a.m. The event will take place at the Center for Community Health Education at Houlton Regional Hospital. If you are unable to join us in person, we encourage you to take part by casting your proxy vote. Voting is quick and easy, with options available online, by mail, or over the phone. Your participation is important and only takes a few moments.

#### **Achievements**

It is with pride that I share some of our key accomplishments from 2024. For the third time, we were recognized as a Best Place for Working Parents®, and for the seventh consecutive year, we earned a spot on the Best Places to Work in Maine list. Attracting and retaining top talent is essential to our success, and fostering a family-friendly, engaging workplace enables us to build and sustain a strong, dedicated team.

#### **Supporting Our Team and Communities**

Reflecting on the past year, I am delighted to highlight the growth and contributions of our team. In 2024, we promoted 24 employees across various departments into advanced roles and welcomed four new officers to our commercial services, collections, and credit teams. Beyond our workplace, our commitment to the community remained steadfast. Our employees and directors generously volunteered 5,361 hours, supporting 196 organizations throughout Maine. This included financial literacy initiatives that reached nearly 1,100 learners, empowering them with valuable knowledge and skills.

#### **Looking Ahead**

As we move into 2025, our focus remains on approaching each day with integrity and a commitment to better our team, customers, communities, and shareholders. We aim to exceed customer expectations and expand our digital banking services to enhance convenience and accessibility, invest in innovative technologies to improve efficiency, and continue fostering a workplace culture that attracts and retains top talent. Additionally, we will deepen our commitment to community engagement by supporting local initiatives that promote financial education and economic growth. Together, we look forward to achieving new milestones and driving long-term success.

As always, if you have questions regarding the Company or this report, feel free to contact us.



Sincerely,

Jon J. Prescott President & CEO

#### **MISSION STATEMENT**

Approach each day with integrity and a commitment to better our team, customers, communities, and shareholders.

## **OUR CORE VALUES**



Commitment

Seeing what we do to the finish



Integrity
Trust is in our name



Service
It is what we do



Teamwork
Together, we win









# **BOARD OF DIRECTORS**



STEVEN L. RICHARDSON CHAIRMAN Partner, Richardson's Hardware Patten, Maine DIRECTOR SINCE 1978



RICHARD J. YORK, SR. VICE CHAIRMAN

Owner, York's of Houlton
Houlton, Maine
DIRECTOR SINCE 1997



JON J. PRESCOTT
PRESIDENT & CEO
Katahdin Bankshares Corp.
and Katahdin Trust Company
Houlton, Maine
DIRECTOR SINCE 1997



KEITH P. BOURGOIN, CPA
Managing Partner, Haverlock,
Estey & Curran, LLC
Hampden, Maine
DIRECTOR SINCE 2018



**BENJAMIN D. CARLISLE**President, Prentiss & Carlisle

Bangor, Maine

DIRECTOR SINCE 2023



RICHARD B. HARNUM, JR. President, Harnum Holdings Hampden, Maine
DIRECTOR SINCE 2017



JULIE A. LIBBY
Retired from the asset management industry
Presque Isle, Maine
DIRECTOR SINCE 2023



MARIANNA PUTNAM LIDDELL, ESQ. Partner, Pierce Atwood LLP Yarmouth, Maine DIRECTOR SINCE 2018



KIMBERLEY A. NILES Owner and Director, State of Granite, LLC Atkinson, New Hampshire DIRECTOR SINCE 2015



PAUL R. POWERS
President, Powers Roofing
& Sheet Metal, Inc. and
B.J.J. Powers Enterprises
Caribou, Maine
DIRECTOR SINCE 2000



# EXECUTIVE MANAGEMENT TEAM



JON J. PRESCOTT
PRESIDENT
Chief Executive Officer



NATASHA R. MCCARTHY, SHRM-CP EXECUTIVE VICE PRESIDENT Chief Human Resources Officer



MATTHEW M. NIGHTINGALE EXECUTIVE VICE PRESIDENT
Treasurer & Chief Financial Officer



KRISTA K. PUTNAM, CFMP EXECUTIVE VICE PRESIDENT Chief Marketing Officer



ANGELA L. TENNETT EXECUTIVE VICE PRESIDENT Chief Banking Officer

#### **OUR CULTURE**

Our 183 employees work together across various departments, including accounting, commercial, customer service, data processing, human resources, information technology, lending, marketing, retail, and operations. Each department strives for a common goal of helping our customers with their financial goals while achieving the highest level of customer satisfaction possible.

We are committed to supporting our employees' professional and personal needs by promoting from within and providing an excellent benefits package and family-friendly policies. It was an honor to be named one of the 2024 Best Places to Work in Maine and Best Place for Working Parents®.

Whether through direct financial support, in-kind donations, or volunteer time by our employees and board of directors, our support of charitable initiatives focuses on programs that we believe can have a meaningful impact on our communities.

CORE VALUES



- Remain accountable for our actions
- Communicate openly and honestly while protecting everyone's privacy
- Adhere to high ethical practices

**⊘** Work with us



We're proud to be recognized for our company spirit, benefits package, and family-friendly policies that support our employees and their families.





## **OFFICERS**

#### James Amabile, VP

Commercial Services Officer Maine Financial Group

#### Tori Barber, VP

Training Manager

#### Annette Beaton, VP

Community Banking Officer

#### **Bradley Berthiaume, SVP**

Financial Consultant

Katahdin Financial Services

#### Adam Bither, VP

Financial Consultant

Katahdin Financial Services

#### Cindy Boot, AVP

Commercial Services Officer

#### Alexis Brown

Branch Manager &

Community Banking Officer

#### Jennifer Cadigan

Branch Manager &

Community Banking Officer

#### Aaron Cannan, SVP

Commercial Services Officer

#### Lauren Carpenter

Branch Manager &

Community Banking Officer

#### Samuel Clockedile, VP

Marketing Officer

#### Albert "Joe" Clukey II, VP

Community Banking Officer

#### Tabitha Corey, AVP

Quality Control Loan Analyst

#### Melissa Dahlgren, VP

Community Banking Team Leader

#### Jessica Dahms, AVP

Commercial Loan Processing Manager

#### **Tory Delano**

Senior Credit Analyst &

Department Manager

#### Scott Dillon, VP

Managed Assets Officer

#### Nicholas DiMatteo, SVP

Commercial Services Officer

#### Janet Doak, AVP

Branch Manager &

Community Banking Officer

#### Thomas Dwyer, AVP

Commercial Services Officer

#### **Eunice Fish**

Branch Manager & Community Banking Officer

#### Sue Fox. AVP

Appraisal Department Manager

#### **Whitney Francis**

Bank Operations Officer

#### Angela Franck, AVP

Branch Manager &

Community Banking Officer

#### Sarah Gardiner, AVP

Bank Financial Analyst

#### Leslie Gardner, SVP

Retail Lending

#### Allissa Given, AVP

Branch Manager &

Community Banking Officer

#### **Candice Glover**

Technical Training & Implementation Officer

#### Alison Gould, AVP

Commercial Services Officer

#### Casey Gove

Data Security Officer

#### Billi Griffeth, SVP

Community Banking

#### Blake Hamel, AVP

Commercial Services Officer Maine Financial Group

#### Searra Herbert

Community Banking Officer & Cash Management Specialist

#### Katherine Hill, SVP

Bank Operations Manager

#### Justin Jamison, SVP

Commercial Services Officer

#### Russell Johnston, VP

Commercial Services Officer

#### Michaela King

Community Banking Officer & Cash Management Specialist

#### Rebecca Kord, VP

Community Banking Team Leader

#### Teresa Lincoln

**Executive Assistant** 

#### William Lucy, VP

Managed Assets

#### Tannis Lundin

Bank Operations Officer

#### Susan Lunn, SVP

Compliance Officer

#### Jeremy MacArthur

**Network Administration Officer** 

#### Karyn MacLeod, VP

Commercial Services Officer

#### Susan McCarthy, VP

Commercial Services Officer & Maine Financial Group Manager

#### James Nelson, VP

Commercial Services Officer

#### **Patricia Perry**

Accountant

#### Kevin Plourde, SVP

Credit Administrator

#### Joseph Porter, SVP

Controller

#### Barrett Potter, VP

Internal Control &

Information Security Officer

#### Andrew Putnam, SVP

Chief Information Officer

Michelle Ritcheson. SVP

#### Sonior Crodit Office

Senior Credit Officer

#### Craig Robinson, VP

Commercial Services Officer

#### Jasmine Rockwell, AVP

Loan Operations Manager Scott Rossignol, AVP

#### System Administrator

Sarah Silliboy, VP BSA Officer

#### Peggv Smith, VP

Branch Manager &

Community Banking Officer

#### Craig Staples, VP

Commercial Services Officer

#### **Cynthia Thompson**

Senior Credit Analyst Pamela Ward, VP

## Credit Control Jessica Weeks, AVP

Deposit Operations Manager

#### Danelle Weston, VP

Retail Underwriting Manager

#### Julie Winslow

Credit Control Officer

#### Miranda Wotton. VP

Electronic Banking & Cash Management

CORE VALUES



- Exceed customer expectations
- Listen to understand, not to respond
- Adapt quickly



# EMPLOYEE & COMMUNITY IMPACT

407
LOCAL NON-PROFIT
ORGANIZATIONS
SUPPORTED

\$2,500

RAISED THROUGH EMPLOYEE

DONATIONS FOR

ANAH TEMPLE SHRINERS

\$102K TOTAL DOWN PAYMENT ASSISTANCE FOR 5 FIRST-TIME HOMEBUYERS

\$330K TOTAL GIVING 1,095
STUDENTS LEARNED ABOUT
FINANCIAL LITERACY
AND GOOD MONEY HABITS
FROM OUR EMPLOYEES

5,300 + VOLUNTEER HOURS





2024
COMMITMENT TO COMMUNITY

# **Top of the Mountain Award**

#### **Lindsay Corey**

Lindsay joined Katahdin Trust in 2005 as a Part-Time Proof Operator at our Operations Center in Houlton and currently serves as Client Services Support Specialist. In her spare time, Lindsay helps with the Houlton Little League and BigRock ski teams in Mars Hill.

Congratulations, Lindsay, on receiving this award and for your commitment to making a positive impact on your local community.

# Community Banking at its Best! SINCE 1918.





CORE VALUES



- · Work together to achieve our goals
- Support one another
- · Value all input



# SELECTED FINANCIAL DATA

The summary consolidated financial and other data should be read in conjunction with, and is qualified in its entirety by, the Company's current and prior years' annual reports and regulatory filings. Dollars in thousands, except share and per share data.

Balance Sheet Data   Total assets   \$1,080,314   \$1,034,246   \$983,538   \$940,499   \$937,007   \$10tal investments "1	As of an far the Very Ended December 21	and pe			2022		2022		2021		2020
Total assetts	As of or for the Years Ended December 31,		2024		2023		2022		2021		2020
Total lamestments   10											
Total loans		\$		\$		\$		\$	,	\$	
Allowance for credit losses on loans   18,298   17,975   17,428   17,803   17,454   1704   1809,022   1809,024   1809,0	Total investments (1)		151,766				147,736		111,739		95,973
Total deposits   Shareholders' equity   Sha	Total loans		824,552		798,993		749,522		730,303		746,593
Shareholders 'equity	Allowance for credit losses on loans		(8,298)		(7,975)		(7,428)		(7,803)		(7,454)
Summary of Operations   Interest and dividend income   \$52,686   \$46,468   \$36,163   \$34,735   \$36,373   Interest expense   18,779   12,041   4,169   4,066   6,443   Net interest income   33,907   34,427   31,994   30,669   29,930   34,927   34,427   31,994   30,669   29,930   34,921   32,494   30,534   28,670   Non-interest income after credit loss expense (benefit)   33,357   34,321   32,494   30,534   28,670   Non-interest income after credit loss expense (benefit)   194   236   236   236   1,166   Non-interest expense   28,609   26,769   25,233   23,856   22,803   1,166   Non-interest expense   8,064   1,907   1,111   11,541   10,534   Income before income taxes   9,744   12,073   11,811   11,541   10,534   Income before income taxes   1,015   1,680   2,166   2,087   2,068   1,015	Total deposits		926,998		893,381		857,566		820,187		809,024
Interest and dividend income   \$52,686   \$46,468   \$36,163   \$34,735   \$36,373   Net interest income   \$18,779   \$12,041   \$4,169   \$4,066   6,443   Net interest income   \$33,907   \$34,427   \$31,994   \$30,669   \$29,930   \$1,06	Shareholders' equity		91,797		87,806		79,664		83,604		76,202
Interest expense	Summary of Operations										
Net interest income	Interest and dividend income	\$	52,686	\$	46,468	\$	36,163	\$	34,735	\$	36,373
Credit loss expense (Denefit) - Ioans and off-balance sheet credit exposures	Interest expense		18,779		12,041		4,169		4,066		6,443
Net interest income after credit loss expense (benefit)   Non-interest income assess   Net interest income   Non-interest expense   Non-intere	Net interest income		33,907	П	34,427		31,994		30,669		29,930
Net interest income after credit loss expense (benefit)   Non-interest income   S, 190   4,757   4,786   5,099   5,833   Amortization of investments in limited partnerships   194   236   236   236   236   1,666   Non-interest expense   28,609   26,769   25,233   23,856   22,803   Income before income taxes   1,1580   2,166   2,087   2,068   1,015   Non-interest expense   1,860   2,166   2,087   2,068   1,015   Non-interest expense   1,860   2,166   2,087   2,068   1,015   Non-interest expense   1,860   2,166   2,087   2,068   1,015   Non-income taxes   1,1580   2,166   2,087   2,068   1,015   Non-income available to common shareholders   8,064   9,907   9,724   9,473   9,519   Non-income available to common shareholders   8,064   9,907   9,724   9,473   9,519   Non-income, basic   1,000   2,253   3,08   2,97   2,88   2,88   Not income, diluted   2,253   3,08   2,97   2,88   2,88   2,88   Not income, diluted   2,253   3,08   2,97   2,28   2,28   2,28   2,28   2,28   2,28   2,28   2,28   2,28   2,29   2,24   2,25   2,24	Credit loss expense (benefit) - loans and off-balance										
Non-interest income   S, 190											·
Amortization of investments in limited partnerships (11)   194   236   236   236   236   23.08											
Non-interest expense   28,609   26,769   25,233   23,856   22,803   Income before income taxes   9,744   12,073   11,811   11,541   10,534   Income taxes   10,680   2,166   2,087   2,068   1,015   Net income taxes   10,680   2,166   2,087   2,068   1,015   Net income available to common shareholders   8,064   9,907   9,724   9,473   9,519   Net income available to common shareholders   8,064   9,907   9,724   9,473   9,519   Net income available to common shareholders   8,064   9,907   9,724   9,473   9,519   Net income, absic   9,207   2.88   2.88   Net income, diluted   20   2.53   3.08   2.97   2.88   2.88   Net income, diluted   20   2.53   3.08   2.97   2.88   2.88   Net income, diluted   20   2.53   3.08   2.97   2.88   2.88   Net income, diluted   20   2.53   27.57   24.49   25.41   23.16   23.											
Income before income taxes   9,744   12,073   11,811   11,541   10,534   10,600   1,000   1,											
Net income taxes (11)											
Net income					12,073						10,534
Less dividends on preferred stock   -   -   -   -   -   -   -   -   -											
Net income available to common shareholders		\$_	8,064	\$	9,907	\$	9,724	\$	9,473	\$	9,519
Per Common Shares and Common Shares Outstanding   Net income, basic   (2)   2.53   3.08   2.97   2.88   2.88   Bok value   (3)   2.53   3.08   2.97   2.449   25.41   23.16   27.12   25.76   22.70   23.63   21.43   (2)   25.71   25.76   22.70   23.63   21.43   (2)   23.16   (2)   25.76   22.70   23.63   21.43   (2)   23.16   (2)   23.71   25.76   22.70   23.63   21.43   (2)   23.16   23.76   23.76   23.76   23.76   23.70   23.63   23.290,788   3.299,905   3.290,788   3.299,905   3.290,788   3.299,905   3.290,605   3.290,905   3.290			-	_	-		-				
Net income, blasic (2)		\$	8,064	\$	9,907	\$	9,724	\$	9,4/3	\$	9,519
Net income, diluted (2)			0.50	_		_	0.07	_	0.00	_	0.00
Book value (3)   28.93   27.57   24.49   25.41   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   27.12   25.76   22.70   23.63   21.43   23.16   23.16   23.16   23.16   23.16   23.16   23.16   23.16   23.16   23.16   23.16   23.16   23.16   23.18   23.		\$		\$		\$		\$		\$	
Tangible book value (3) Weighted average common shares outstanding: (4) Basic Soluted common shares outstanding at period end Soluted Soluted common shares outstanding at period end Soluted											
Weighted average common shares outstanding: (4)   Basic   3,184,704   3,217,650   3,276,837   3,290,788   3,299,905   Common shares outstanding at period end   3,183,708   3,198,393   3,276,837   3,290,788   3,299,905   Common shares outstanding at period end   3,183,708   3,198,393   3,276,492   3,323,450   3,332,638   Adjusted common shares outstanding at period end (5)   3,173,473   3,184,746   3,253,289   3,290,605   3,290,151   Selected Performance Ratios   Return on average assets   0,77%   0,99%   1,02%   1,00%   1,02%   Return on average common shareholders' equity   8,96   11,99   12,39   11.75   13,26   Net interest spread (6)   3,36   3,56   3,50   3,22   3,18   Net interest margin (7)   3,52   3,73   3,63   3,52   3,45   Efficiency ratio (8)   73,67   68,93   69,09   66,70   63,78   Asset Quality Ratios   Allowance for credit losses to period end loans   1,01%   1,00%   0,99%   1,07%   1,00%   1,00%   Allowance for credit losses to non-performing loans (9)   428,96   1,115,98   351,11   278,39   155,43   Non-performing assets to total assets (10)(12)   0,18   0,07   0,22   0,30   0,52   Capital Ratios (Katahdin Trust Company)   14,01%   15,89%   15,45%   15,67%   14,98%   15 on the standard of the											
Basic Diluted 3,184,704 3,217,650 3,276,837 3,290,788 3,299,905 3,184,704 3,217,650 3,276,837 3,290,788 3,299,905 3,184,704 3,217,650 3,276,837 3,290,788 3,299,905 3,184,704 3,217,650 3,276,837 3,290,788 3,299,905 3,184,704 3,217,650 3,276,837 3,290,788 3,299,905 3,290,605 3,290,608 3,183,708 3,183,708 3,183,708 3,183,708 3,183,708 3,253,289 3,290,605 3,290,151 3,184,746 3,253,289 3,290,605 3,290,151 3,184,746 3,253,289 3,290,605 3,290,151 3,184,746 3,253,289 3,290,605 3,290,151 3,184,746 3,253,289 3,290,605 3,290,151 3,184,746 3,253,289 3,290,605 3,290,151 3,184,746 3,253,289 3,290,605 3,290,151 3,184,746 3,253,289 3,290,605 3,290,151 3,182 3,184,746 3,253,289 3,290,605 3,290,151 3,182 3,184,746 3,253,289 3,290,605 3,290,151 3,182 3,184,746 3,253,289 3,290,605 3,290,151 3,182 3,184,746 3,253,289 3,290,605 3,290,151 3,182 3,184,746 3,253,289 3,290,605 3,290,151 3,182 3,183,173,473 3,184,746 3,253,289 3,290,605 3,290,151 3,182 3,183,183,184,746 3,253,289 3,290,605 3,290,151 3,182 3,183,183,183,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,253,289 3,290,605 3,290,151 3,181 3,184,746 3,290,184 3,184,746 3,290,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,184 3,190,			27.12		25.76		22.70		23.63		21.43
Diluted Common shares outstanding at period end Adjusted common shares outstanding at											
Common shares outstanding at period end Adjusted common shares outstanding at period end (5) 3,183,708 3,198,393 3,276,492 3,323,450 3,290,151   Selected Performance Ratios Return on average assets											
Adjusted common shares outstanding at period end (5) Selected Performance Ratios Return on average assets Return on average assets Return on average common shareholders' equity Net interest spread (6) Net interest margin (7) Salected Performance Ratios Return on average assets Return on average common shareholders' equity Return on average common shareholders' equity Return on average assets Return on average asset and 1.02% Return on average asset and											
Selected Performance Ratios         Return on average assets         0.77%         0.99%         1.02%         1.00%         1.02%           Return on average common shareholders' equity         8.96         11.99         12.39         11.75         13.26           Net interest spread (6)         3.36         3.56         3.50         3.22         3.18           Net interest margin (7)         3.52         3.73         3.63         3.52         3.45           Efficiency ratio (8)         73.67         68.93         69.09         66.70         63.78           Asset Quality Ratios         Allowance for credit losses to period end loans         1.01%         1.00%         0.99%         1.07%         1.00%           Allowance for credit losses to non-performing loans (9)         428.96         1,115.98         351.11         278.39         155.43           Non-performing loans to period end loans (9) (12)         0.23         0.09         0.28         0.38         0.64           Non-performing loans to period end loans (9) (12)         0.23         0.09         0.28         0.38         0.64           Non-performing assets to total assets (10) (12)         0.18         0.07         0.22         0.30         0.52           Capital Ratios (Katahdin Trust Company)											
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Capital Ratios (Katahdin Trust Company)       14.01%       15.89%       15.45%       15.67%       14.98%         Tier 1 risk-based capital ratio       12.91       14.81       14.42       14.50       13.81         Common equity tier 1 risk-based capital ratio       12.91       14.81       14.42       14.50       13.81         Tier 1 capital ratio (Leverage ratio)       9.58       10.80       10.99       10.14       9.52         Other Data       Number of full and limited service banking offices       16       16       16       16       16         Number of full-time equivalent employees       174       167       165       162       161											
Total risk-based capital ratio       14.01%       15.89%       15.45%       15.67%       14.98%         Tier 1 risk-based capital ratio       12.91       14.81       14.42       14.50       13.81         Common equity tier 1 risk-based capital ratio       12.91       14.81       14.42       14.50       13.81         Tier 1 capital ratio (Leverage ratio)       9.58       10.80       10.99       10.14       9.52         Other Data       Number of full and limited service banking offices       16       16       16       16       16         Number of full-time equivalent employees       174       167       165       162       161			0.18		0.07		0.22		0.30		0.52
Tier 1 risk-based capital ratio       12.91       14.81       14.42       14.50       13.81         Common equity tier 1 risk-based capital ratio       12.91       14.81       14.42       14.50       13.81         Tier 1 capital ratio (Leverage ratio)       9.58       10.80       10.99       10.14       9.52         Other Data       Number of full and limited service banking offices       16       16       16       16       16         Number of full-time equivalent employees       174       167       165       162       161											
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Number of full and limited service banking offices16161616Number of full-time equivalent employees174167165162161	Tier 1 capital ratio (Leverage ratio)		9.58		10.80		10.99		10.14		9.52
Number of full-time equivalent employees 174 167 165 162 161											
			16				16				16
Katahdin Financial Services Assets Under Management \$ 216,628 \$ 184,757 \$ 195,446 \$ 191,140 \$ 159,970			174		167		165		162		
	Katahdin Financial Services Assets Under Management	\$	216,628	\$	184,757	\$	195,446	\$	191,140	\$	159,970

<sup>(1)</sup> Consists of investment securities and FHLB stock. (2) Computed based on the weighted average number of common shares outstanding during each period. (3) Book value and Tangible Book Value are calculated using Adjusted Common Shares Outstanding at period end. (4) Weighted Average Common Shares Outstanding less weighted average unallocated ESOP shares. Used for calculating Earnings per Common Shares. (5) Common Shares Outstanding at period end less unallocated ESOP shares at period end. Since unearned ESOP shares are deducted from capital, this adjustment deducts the unallocated shares from shares outstanding for calculating book value and tangible book value. (6) Net interest spread is the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities. (7) Net interest margin is the net interest income divided by the average interest-earning assets. (8) Efficiency ratio is non-interest expense (excluding Amortization of Investments in Limited Partnerships) divided by the sum of net interest income and non-interest income. (9) Non-performing loans consist of non-accrual loans and restructured loans, where applicable. (10) Non-performing loans consist of non-accrual loans and restructured loans, where applicable. (11) The Bank invested in federal historic tax credits which were recognized as a reduction of federal tax expense. Amortization of the corresponding investment was accounted for in other expenses through Amortization of Investments in Limited Partnerships. (12) As of January 1, 2023, the Company adopted ASU No. 2022-02 Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures which eliminates the accounting guidance for troubled debt restructurings. Troubled debt restructured loans are included in the numbers for 2019-2022.

# RESULTS OF OPERATIONS

#### **Assets**

Total assets reached \$1,080.3 million, up \$46.1 million or 4.5% over the prior year. Cash and cash equivalents ended the year at \$50.9 million, an increase of \$24.4 million, as deposit growth exceeded loan growth last year. Additionally, the investment portfolio declined by \$4.3 million to \$151.7 million at year-end.

While our investment portfolio yields have improved as cash flows have rolled into higher yielding investments, shareholders' equity continues to be reduced by \$13.0 million as we carry a net unrealized depreciation of securities available for sale. The investment portfolio market value will continue to fluctuate if rates move and cash flows are reinvested. Offsetting a portion of reduced investment valuation is our interest rate swap derivatives that hedge against movements in interest rates. The net unrealized gain on derivative investments, net of tax, increased shareholder equity by \$3.4 million as of yearend 2024.

#### Loans

Total loan balances ended the year at \$824.6 million, representing an increase of \$25.6 million or 3.2% for 2024. Loan growth this year came from a mix of commercial and consumer portfolios. Our loan portfolio yield increased throughout this time, moving from a December 2023 portfolio yield of 5.68% to 5.77% as of December 2024. While rates began to ease in late 2024, market rates for new loan volume continued to be higher than the portfolio throughout the year, creating the opportunity to increase yield.

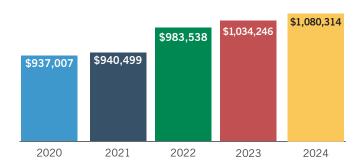
Approximately 78% of the Bank's loan portfolio consists of commercial and commercial real estate loans. Loan officers continue to explore new loan opportunities across our market area, focusing on building profitable relationships.

#### **Deposits**

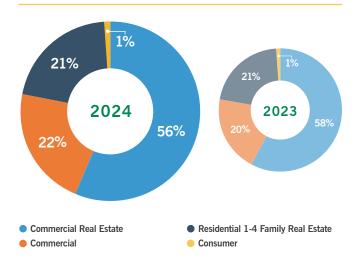
Deposits, including both customer and wholesale, grew to \$927.0 million, an increase of \$33.6 million. This allowed much of our new balance sheet growth to be funded with customer deposits versus higher cost wholesale funding. Higher rate pressure across our deposit portfolio began to ease in the second half of the year, allowing funding costs to come down. This allowed our spread to increase in the second half of the year.

Our cost of funds totaled 1.89% in December 2024 compared to an average for the full year of 1.96%. Growing deposit relationships is a top priority. However, should deposit levels diminish, the Bank is well-positioned with excess liquidity, both on- and off-balance sheet.

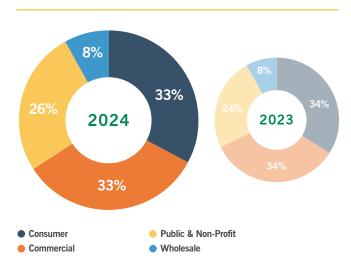
#### **ASSETS** (\$000)



#### **LOAN MIX**



#### **DEPOSIT SOURCES**



# RESULTS OF OPERATIONS

#### **Net Interest Income**

Net interest income in 2024 contracted to \$33,907,000, down from the prior year by \$520,000 or 1.5%. Net interest income reflects revenue generated from income on earning assets, plus loan fees, less interest paid on interest-bearing deposits and borrowings. As customers moved their money into higher-cost products and the Bank borrowed more during the year, our cost of funds grew faster than our interest income. The downward trend occurred in the first of half of 2024 but started to reverse in the second half of the year. Our net interest margin ended the year at 3.52%, higher than the full-year average of 3.36%. We're pleased with the margin at year-end as it creates positive momentum as we begin 2025.

#### Allowance for Credit Losses and Asset Quality

Asset quality continued to be exceptional in 2024, although past due balances and non-performing loans did move slightly higher than in 2023 where we experienced record low numbers. Non-performing loans to total period end loans totaled 0.23% in 2024, while non-performing assets to total assets was 0.18% at year-end. The allowance for credit losses to period end loan ratio stood at 1.01% as of year-end, which in our estimate, is an adequate level.

Management closely monitors the Bank's allowance for credit losses compared to asset quality to match our reserves with a reasonable estimate of risk.

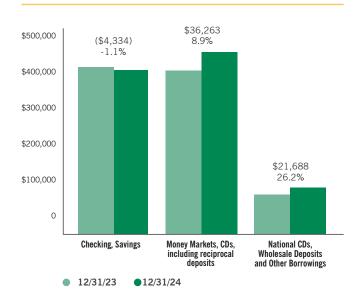
#### Non-Interest Income and Expense

Non-interest income totaled \$5,190,000, an increase over the prior year of \$433,000 or 9.1%. Non-interest income consists largely of service charges on loans, deposits, and electronic banking activity. The increase can be attributed to fee income growth across most categories over the prior year.

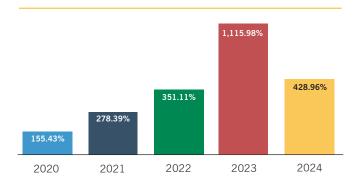
Non-interest expense reached \$28,609,000 in 2024, increasing by \$1,840,000 or 6.9% year-over-year. Salary and employee benefits were 60.9% of all non-interest expenses, increasing \$1,287,000 or 8.0% over the prior year. Salaries and benefits rose, but a portion of the increase was hiring for key positions in anticipation of retirements. Additionally, inflationary pressures accounted for much of the operational costs increases year over year.

The efficiency ratio ended at 73.67% as of year-end 2024, an increase over 2023, as net interest income did not keep pace with expense growth. Management continues exploring opportunities to grow revenue and operate more efficiently, while positioning the Company for future expansion.

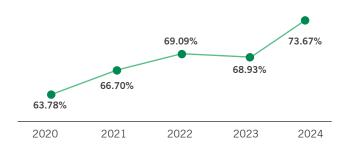
#### **DEPOSIT TREND** (\$000)



## ALLOWANCE FOR CREDIT LOSSES TO NON-PERFORMING LOANS



#### **EFFICIENCY RATIO**



# RESULTS OF OPERATIONS

#### **Net Income**

Net income available to common shareholders totaled \$8,064,000, down \$1,843,000 or 18.6% from 2023.

Earnings per common share totaled \$2.53, down 55 cents from 2023. Return on average assets ended at 0.77%. Return on average common shareholders' equity was 8.96% at year-end.

#### Capital

While net income was down from the prior year, continued solid earnings increased shareholders' equity by \$3,991,000 in 2024 to \$91,797,000. During the fourth quarter, the Company issued a tender offer of our 5.375% Senior Notes that resulted in retirement of \$12 million of the outstanding \$14.5 million. The remaining notes will mature in June 2026. This action had no impact on Company capital; however, the payoff was funded with a dividend from the Bank.

Capital ratios for the Bank remained solid after the extra dividend mentioned in 2024 and continued to remain well above the minimums to be well-capitalized per regulatory capital requirements. The Bank's leverage ratio at year-end 2024 was 9.58%, compared to 10.80% at the end of 2023. Total risk-based capital stood at 14.01% compared to 15.89% in 2023.

Tangible book value was \$27.12, an increase of \$1.36 from year-end 2023. The Company paid out common stock dividends of \$0.699 per share, representing a 27.6% payout ratio. The 2024 dividend increase was 15.1% over last year and the seventh consecutive year of an increasing dividend. During the year, the Company repurchased 27,379 shares at an average price of \$23.08 per share.

#### **NET INCOME** (\$000)

Available to common shareholders



#### TANGIBLE BOOK VALUE

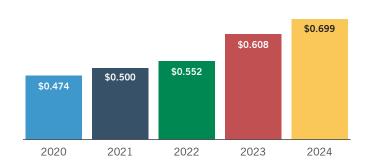


# FINANCIAL REPORT

Scan to view the full 2024 Financial Report and Audited Financial Statements

www.KatahdinTrust.com/Shareholder-Relations

#### ANNUAL DIVIDEND



## SHAREHOLDER INFORMATION

#### **COMPANY OVERVIEW**

Katahdin Bankshares Corp., incorporated in 1986, is the parent company and bank holding company of Katahdin Trust Company, a locally owned and managed community bank that opened in 1918 in Patten, Maine. Today, we operate 16 branches throughout Maine, offering checking, savings, mortgages, loans, and lines of credit to individuals and businesses. Bank affiliates include Maine Financial Group, which provides equipment financing. Securities, financial planning, and insurance products are available through Katahdin Financial Services (a service of Cetera Investment Services LLC, a registered broker-dealer and unaffiliated with Katahdin Trust Company).

#### ANNUAL MEETING

We invite shareholders to join us on Monday, May 5, 2025, at the Center for Community Health Education at Houlton Regional Hospital at 11:00 a.m.

#### SHAREHOLDER RELATIONS

Katahdin Bankshares Corp. and Katahdin Trust Company welcome shareholder and public interest in our services and activities. Questions or comments pertaining to this report and requests for other information should be directed to:

Matthew M. Nightingale | Executive Vice President, Treasurer & CFO PO Box 36 | Houlton, ME 04730 (207) 521-3200 m.nightingale@katahdintrust.com

#### PRINTED FINANCIAL INFORMATION

We will provide, without charge and upon written request, a printed copy of the Katahdin Bankshares Corp. Annual Report. We will also provide, upon request, a complete set of audited financial statements and accompanying notes. Please contact Shareholder Relations at the mailing or email address above.

#### STOCK

Katahdin Bankshares Corp. stock is quoted on the OTC Markets quote board OTCQX under the symbol KTHN. Current stock information can be found at otcmarkets.com/stock/KTHN/quote.

#### TRANSFER AGENT

For shareholder inquiries regarding change of address or title, please contact:

Computershare Trust Company, N.A.
Regular Mail: PO Box 43006 | Providence, RI 02940-3006

Overnight Delivery: 150 Royall St., Suite 101 | Canton, MA 02021
1-800-368-5948 (U.S. or Canada)
1-781-575-4223 (outside the U.S. or Canada)
computershare.com/investor

#### DIRECT STOCK PURCHASE AND DIVIDEND REINVESTMENT PLAN

Katahdin's transfer agent, Computershare Trust Company, N.A. ("Computershare"), sponsors and administers the Computershare Investment Plan (CIP) for Katahdin Bankshares Corp. Common Stock. This plan offers direct stock purchase and dividend reinvestment options and is available to current Katahdin Bankshares Corp. shareholders as well as new investors. For more information, you may contact Computershare.

Securities and insurance products are offered through Cetera Investment Services LLC, member FINRA/SIPC. Advisory services are offered through Cetera Investment Advisers LLC. Cetera is not affiliated with the financial institution where investment services are offered. Individuals affiliated with Cetera firms are either Registered Representatives who offer only brokerage services and receive transaction-based compensation (commissions), Investment Adviser Representatives who offer only investment advisory services and receive fees based on assets, or both Registered Representatives and Investment Adviser Representatives, who can offer both types of services. Investments: 1) Are not FDIC/NCUSIF insured 2) May lose value 3) Are not financial institution guaranteed 4) Are not a deposit 5) Are not insured by any federal government agency. Cetera registered offices: 12 North St., Presque Isle, ME 04769 and 65 North St., Houlton, ME 04730. Registered phone number: (207) 764-2366.

# BRANCH LOCATIONS

**Ashland** 

17 Main Street 435-6461 Houlton

65 North Street 532-4277

**Bangor** 

609 Broadway 942-3146

**Island Falls** 

1007 Crystal Road 463-2228

**Bangor** 

52 Springer Drive 947-9674

Mars Hill

28 Main Street 429-8400

Caribou

105 Bennett Drive 498-4200 **Oakfield** 

200 Oakfield Smyrna Rd 757-8288

**Eagle Lake** 

3440 Aroostook Road 444-5543 **Patten** 

11 Main Street 528-2211

Fort Fairfield

290 Main Street 472-3161 Presque Isle

6 North Street 764-8000

Fort Kent

79 West Main Street 834-2348 Scarborough

136 US Route One 510-7017

Hampden

57 Western Avenue 862-2211 Van Buren

29 Main Street, Ste.105 868-2728

# **AFFILIATES**

#### **Maine Financial Group**

144 US Route One Scarborough 885-5900

Maine Financial Group is an equipment financing company and affiliate of Katahdin Trust Company.

